



# Mark O'Shea

REALTY

## Fair Go Fee Guarantee.

- 1. Homeowners who exclusively list a home with Mark O'Shea Realty maintain the right to renegotiate the standard SOLD fee for service paid to the Agent after the unconditional sale of a home if the Homeowners believe the Agents Strategies, Advice and or Service were not in the Homeowners best interest anytime throughout the selling process.**
- 2. Homeowners who exclusively list a home with Mark O'Shea Realty maintain the right to renegotiate the standard SOLD fee for service paid to the Agent after the unconditional sale of a home if the final sale price is below the Agents 10% estimate sales price range nominated in the Exclusive 77day selling agreement.**
- 3. Homeowners who exclusively list a home with Mark O'Shea Realty maintain the right to cancel the Exclusive 77day selling agreement anytime throughout the exclusive selling period if the Home sellers believe the Agents Strategies, Advice and or Service is not in the Homeowners best interest anytime throughout the selling process.**

### Terms & Conditions.

#### **A. Fair Go Fee Guarantee, Exclusive Selling Agreement.**

Homeowners, agree to sign an exclusive 77day selling agreement, agreeing to pay the Agents standard sold fee for service after their home is sold unconditionally if the Homeowners believe that the Agents Strategies, Advice and Service was in the best interest of the Homeowner throughout the selling process.

#### **B. Fair Go Fee Guarantee, Presentation, and Inspections.**

Homeowners agree to prepare and present the home for sale as recommended by the Agent for all display marketing and buyer inspections and to provide entrance to the home for all buying inspections within 48 hours of the Agents request.

#### **C. Fair Go Fee Guarantee, Marketing Strategy.**

Homeowners agree to market a home for sale as recommended by the Agent in the marketing schedule attached to the exclusive 77day selling agreement and to pay all approved marketing cost incurred by the Agency on behalf of the Homeowners within seven days of receiving an itemised e-invoice.

#### **D. Fair Go Fee Guarantee, Agents Strategies, Advice and Service.**

Homeowners maintain the right to renegotiate the exclusive 77day selling agreement standard sold fee for service payable to the Agent after the unconditional sale of a home if they believe the Agents Strategies, Advice and or Service were not in the Homeowners best interest anytime throughout the selling process by advising the Agent via email ([mark@markoshearealty.com.au](mailto:mark@markoshearealty.com.au)) the reason for choosing to renegotiate the standard sold fee for service and nominating a reduced sold fee for service based on the Homeowners personal selling experience. Email notice must be received by the Agent within 48 hours of a home being unconditionally sold. The Agent will unconditionally accept the sold fee for service nominated by Homeowners from the receipt of the email notification if the Homeowners have complied with all the Fair Go Fee Guarantee terms and conditions throughout the selling process.

#### **E. Fair Go Fee Guarantee; 10% Sold Price Estimate.**

Homeowners maintain the right to renegotiate the exclusive 77day selling agreement standard sold fee for service payable to the Agent after the unconditional sale of a home if the Contract of Sale Price falls below the Agents 10% estimate sale price range nominated in the exclusive 77 day selling agreement by advising the Agent via email ([mark@markoshearealty.com.au](mailto:mark@markoshearealty.com.au)) the reason for choosing to renegotiate the standard sold fee for service and nominating a reduced fee for service based on the Homeowners personal selling experience. Email notice must be received by the Agent within 48 hours of a home being unconditionally sold. The Agent will unconditionally accept the sold fee for service nominated by Homeowners from the receipt of the email notification if the Homeowners have complied with all the Fair Go Fee Guarantee terms and conditions throughout the selling process.

#### **F. Fair Go Fee Guarantee, Selling Agreement.**

Homeowners maintain the right to cancel the 77day exclusive selling agreement if they believe the Agents Strategies, Advice and or Service is not in the best interest of the Homeowner anytime throughout the selling process by advising the Agent via email ([mark@markoshearealty.com.au](mailto:mark@markoshearealty.com.au)) the reason for choosing to cancel the exclusive selling agreement. Email notice to cancel the 77day exclusive selling agreement will be unconditionally accepted by the Agent upon the Agent receiving full payment for all outstanding marketing expenses agreed to in the approved marketing schedule.